

CORR 24 - A NEW PLAYER

Despite healthy sales of new corrugators over the past couple of years, the vast majority of corrugated board plants around the world are using older, mixed corrugators from different manufacturers. The result is that these companies usually have different contact partners and different solutions for every machine manufacturer. To make things more difficult, some producers may have already disappeared from the market, leaving plants to rely on smaller, local suppliers to source spares and service.

The outcome of this situation is a lack of a single, responsible partner for the entire production process. Instead, the corrugator user will obtain a variety of information for individual machines/processes which then need to be put together into an overall action plan. Ideally, most plants would prefer to have one contact for all components, the same as if they had a corrugator from a single source.

Until now there has been no company able to supply this service, helping the operators of mixed corrugators in the overall process. Typically a machine manufacturer will usually not want to, or is unable

to, deal with competitors machines. Fortunately this is all set to change in 2016. A new company has now been launched to provide exactly this service. Corr24 can assist customers in the areas of service, production optimisation, training and spare parts supply for corrugators from all manufacturers. The focus is on mixed lines in order to resolve the often difficult circumstances already mentioned.

The focus of Corr24 lies in the delivery of packages to ensure a single source service. There are three packages with flexibly designed content;

1. Maintenance Package
2. Productivity Package
3. Spare Parts Package

These packages are a support for the plant operator to carry out work necessary to achieve the plants goals in terms of quality and productivity. Working with Corr24, these targets can be identified and fixed together in advance. Each of the packages consists of individual modules, which can be flexibly combined to an overall package according to the requirement of the corrugator and focus of the management. The aim is that Corr24 and the plant service team put the corrugator in an

optimum condition. Necessary tasks can be carried out either by the plant, jointly or some modules are transferred completely to Corr24. Compared to the typical way of working with several suppliers until now, the packages have the advantage that the process, and the plan to improve the process, is controlled by one responsible partner only. Any work carried out by Corr24 or the plant would be accompanied by spare parts which arrive in advance. There are numerous packages available and the scope of supply within each one is jointly defined with the customer. Corr24 has come from what was known as Vonderheiden Maschinenbau und Messtechnik GmbH. The areas of service and spare parts have been completely removed from this company and will now be marketed autonomously and independently. The new company has more than 25 employees and has decades of experience in the corrugated industry. In addition to the new business unit, Corr24 is going to continue providing conventional supplies of spare parts and services. The focus of activities though will be the game-changing, all-in-one service for mixed corrugators.

A new player in town.



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